

Burnett Medical Center, Inc.
257 West St. George Avenue
Grantsburg, WI 54840
(715) 463-5353

Type: GMS
Control: Other Not for Profit
Fiscal Year: 10/01/01 to 09/30/02

County: Burnett
Analysis Area: Western Lake Superior (7)
Volume Group: 2

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	27.1%	57.4%	0.47	27.8%	0.97	30.0%	0.90	28.5%	0.95
Obstetrics	11.1%	39.6%	0.28	16.5%	0.67	16.4%	0.68	12.1%	0.92
Pediatrics	. %	48.0%	.	5.0%	.	6.4%	.	. %	.
Total hospital	25.2%	55.9%	0.45	26.0%	0.97	28.9%	0.87	26.6%	0.95
Average Census (Patients)									
Adult medical-surgical	4.1	30.4	0.13	10.8	0.38	5.7	0.71	4.3	0.95
Obstetrics	0.2	3.9	0.06	0.6	0.35	0.2	1.03	0.2	0.92
Pediatrics	0.0	1.8	0.00	0.0	0.00	0.0	0.00	0.0	.
Total hospital	4.3	55.4	0.08	12.1	0.35	7.2	0.60	4.5	0.95
Average Length of Stay (Days)									
Adult medical-surgical	2.9	3.9	0.74	3.5	0.85	3.3	0.90	2.8	1.04
Obstetrics	2.1	2.4	0.87	2.2	0.96	2.1	0.98	2.0	1.04
Pediatrics	.	2.4	.	1.8	.	1.8	.	.	.
Total hospital	2.9	4.3	0.66	3.1	0.92	2.2	1.31	2.8	1.04
Surgical Operations									
Inpatient	79	1,424	0.06	212	0.37	161	0.49	75	1.05
Outpatient	632	3,187	0.20	745	0.85	905	0.70	553	1.14
Inpatient as % of all surgeries	11.1%	30.9%	0.36	22.2%	0.50	15.1%	0.73	11.9%	0.93
Outpatient Visits									
Non-emergency visits	23,002	75,046	0.31	21,893	1.05	28,464	0.81	9,987	2.30
Emergency visits	3,713	14,086	0.26	7,123	0.52	5,806	0.64	3,539	1.05
Full-time Equivalents (FTEs)									
Administrators	4.0	14.8	0.27	5.1	0.78	4.7	0.84	4.0	1.00
Nurses, licensed	22.6	160.1	0.14	46.3	0.49	29.7	0.76	20.2	1.12
Ancillary nursing personnel	1.6	54.3	0.03	18.2	0.09	8.9	0.18	4.6	0.35
All other personnel	56.1	384.2	0.15	104.3	0.54	78.0	0.72	52.2	1.07
Total FTEs	84.3	613.5	0.14	174.0	0.48	121.3	0.69	81.0	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	27.8	14.6	1.90	17.3	1.60	23.2	1.20	29.4	0.94
Nurses, licensed	156.5	157.9	0.99	156.4	1.00	145.5	1.08	148.3	1.06
Ancillary nursing personnel	11.1	53.6	0.21	61.6	0.18	43.6	0.25	34.0	0.33
All other personnel	389.4	378.9	1.03	352.2	1.11	382.7	1.02	383.9	1.01
Total FTEs	584.7	605.0	0.97	587.6	1.00	595.0	0.98	595.6	0.98

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	17	Health maintenance		Beds set up and staffed	1	Bassinets	2
Discharges	713	organization (HMO)	Yes	Discharges	40	Total births	39
Inpatient days	1,565	Preferred Provider		Inpatient days	293	Newborn days	72
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	15	507	1,484	27.1%	4.1	2.9
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	2	39	81	11.1%	0.2	2.1
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	4	0	4.0	Radiological services personnel	3	0	3.0
Physicians and dentists	1	0	1.0	Occupational therapists	0	0	0.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	11	12	16.7	Physical therapists	3	1	3.6
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	0	2.0
Licensed practical nurses	4	4	5.9	Recreational therapists	0	0	0.0
Ancillary nursing personnel	1	1	1.6	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	1	0.6
Nurse Practitioners	0	0	0.0	All other health professionals	1	0	1.0
Medical records personnel	5	0	5.0	All other personnel	25	26	34.3
Pharmacy personnel	1	1	1.6	-----			
Clinical laboratory personnel	4	0	4.0	TOTAL	65	46	84.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$13,088,830	Cash and cash equivalents	\$1,877,854	Current liabilities	\$1,559,113
Less deductions	5,434,862	Net Patient receivables	1,965,907	Long-term debt	2,521,291
Net patient revenue	7,653,968	Other receivables	0	Other liabilities	0
Plus other revenue	86,328	Land, bldgs and equip: Net	5,503,778	Subtotal	4,080,404
Total revenue	7,740,296	Other assets	458,147		
Less expenses	7,026,506			Unrestricted fund balance	5,725,282
Nonoperating gains/losses	-7,364	Total Assets	\$9,805,686	Total liabilities & fund balance	\$9,805,686
Net Income	\$706,426			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 7		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$6,099,363]	46.6%	41.7%	1.12	44.2%	1.05	45.6%	1.02	44.9%	1.04
Medical Assistance [\$1,203,212]	9.2%	9.0%	1.02	16.5%	0.56	7.8%	1.18	7.4%	1.23
Commercial [\$5,008,734]	38.3%	43.2%	0.89	31.7%	1.21	39.7%	0.96	43.3%	0.88
All other [\$777,521]	5.9%	6.1%	0.97	7.6%	0.78	6.9%	0.86	4.3%	1.37
Deductions as % of Total Gross Patient Revenue									
Medicare [\$3,614,730]	27.6%	23.7%	1.16	21.5%	1.28	21.9%	1.26	25.9%	1.07
Medical Assistance [\$909,969]	7.0%	6.0%	1.17	8.0%	0.87	4.0%	1.73	5.2%	1.33
Commercial [\$672,685]	5.1%	9.4%	0.55	2.4%	2.13	6.1%	0.84	5.4%	0.95
Charity care [\$156,059]	1.2%	1.2%	0.99	1.2%	1.00	0.7%	1.65	1.3%	0.91
All other [\$81,419]	0.6%	1.4%	0.44	1.0%	0.62	0.9%	0.73	0.4%	1.40
Total deductions [\$5,434,862]	41.5%	41.7%	1.00	34.1%	1.22	33.7%	1.23	38.3%	1.08
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.1%	5.1%	0.22	2.3%	0.49	2.9%	0.38	1.0%	1.06
Net gains/losses as % of net income	-1.0%	5.3%	-0.20	-11.6%	0.09	0.4%	-2.65	4.0%	-0.26
Expenses as % of Total Expenses									
Salary/fringe benefit[\$3,096,773]	44.1%	47.8%	0.92	55.6%	0.79	51.8%	0.85	39.8%	1.11
Supplies and services[\$2,866,578]	40.8%	40.5%	1.01	31.6%	1.29	34.0%	1.20	44.4%	0.92
Capital component [\$603,420]	8.6%	8.7%	0.99	8.3%	1.04	10.0%	0.86	8.9%	0.96
Bad debt [\$459,735]	6.5%	3.0%	2.19	4.5%	1.44	4.1%	1.58	6.9%	0.95
Fiscal Statistics									
Operating margin	9.2%	6.1%	1.52	4.0%	2.28	6.0%	1.55	14.3%	0.65
Total hospital profit margin	9.1%	6.4%	1.43	3.6%	2.51	6.0%	1.53	14.8%	0.62
Return on equity	12.3%	10.0%	1.23	9.1%	1.36	12.9%	0.96	21.7%	0.57
Current ratio	2.7	2.5	1.06	1.6	1.72	1.6	1.63	2.8	0.97
Days in net patient accounts receivable	93.7	57.8	1.62	60.3	1.55	66.9	1.40	.	.
Average payment period	86.6	52.6	1.65	81.3	1.07	68.0	1.27	75.8	1.14
Equity financing	58.4%	56.2%	1.04	45.0%	1.30	49.6%	1.18	57.9%	1.01
Long-term debt to equity ratio	0.4	0.5	0.93	0.7	0.63	0.6	0.68	0.5	0.91
Times interest earned	7.3	5.0	1.45	3.3	2.18	4.0	1.84	9.9	0.74
Total asset turnover	0.8	0.9	0.90	1.1	0.70	1.1	0.74	0.8	0.93
Average age of plant: years	9.6	9.5	1.00	9.0	1.07	9.2	1.04	9.2	1.04
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	18.3%	.
Output gross rev (% of total gross pt. rev)	70.8%	44.1%	1.61	57.5%	1.23	65.7%	1.08	66.8%	1.06
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,592	\$7,870	0.58	\$4,540	1.01	\$3,434	1.34	\$4,448	1.03
Inpatient net revenue per day	\$1,627	\$1,834	0.89	\$1,386	1.17	\$1,535	1.06	\$1,609	1.01
Outpatient net rev per visit	\$193	\$343	0.56	\$268	0.72	\$232	0.83	\$361	0.53